

## SBE NEWS ALERT

# Freshening Up for Fall: 3 Ways to Tidy Your Small Business



Image credit: corporatecomm.com

By Paul Lester

Summer is nearly over, signaling the start of school for students and teachers and the end of the fiscal year for the federal government and businesses throughout the country. This change of seasons is also a good opportunity to take a break from the frantic day-to-day grind and find new ways to reboot your small business. Let's call it a bit of spring-cleaning for fall.

Here are just a few ways you can tidy up your business and improve operations:

1. **Refresh your website and social media channels.** Analyze your website metrics to identify how pages are performing. If high priority areas such as online shops or product listing pages are not generating a lot of web traffic or repeat visitors, you may need to make a few changes. For instance, if few visits come from search engines, update your site content and HTML coding to include more-frequently used and relevant terms. This will help improve your site's search engine ranking, increasing the likelihood potential customers will find your products and services. Diagnose landing pages to see how users are interacting with content. If the average time spent on important pages is low,

consider doing some usability testing to find ways to improve user experience such as changing the layout or design of your website.

Also, monitor social media metrics to see what your online audience is interested in and track what is being said about your products. Engage with existing and future customers on social media by answering any questions they may have. This is a great way to show off your customer service skills, build your brand and grow your customer base. In addition, explore targeted advertising on social media channels to see if makes strategic and economic sense for your business.

2. **Boost up bookkeeping.** The tail end of the fiscal year is also a good time to get your financial house in order. Review your transactions and make sure there are no outstanding incoming or outgoing payments. Make sure you have all the necessary paperwork and receipts for tax-filing season. Update your cash flow statements and see if there are any opportunities to increase profit margins such as working with wholesalers to get better deals on products, shopping around for more affordable services and vendors and slashing prices to increase sales. Also, check with your lenders to see if you can negotiate lower interest rates on any business-related loans you have taken out. Explore mobile apps or software that can make accounting easier

and lighten the paperwork load, saving you time – and maybe more important – money.

3. **Glance back at your new year's goals.** Reevaluate the business goals you established at the beginning of the year to determine if those objectives are realistic given current economic and market conditions. Pick one or two new short-term goals that will have a long-term impact and align with your business plan and strategy. Also, take time out to celebrate the goals you have accomplished, which are making your dream of owning and successfully running a small business a reality.

Source: U.S. SBA

## SMALL BUSINESS EXCHANGE

### SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

#### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

#### Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

#### Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

#### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

#### Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

Website: [www.sbeinc.com](http://www.sbeinc.com)

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of  
Small Business Exchange  
weekly newspaper

# California Sub-Bid Request Ads

**TAFT ELECTRIC COMPANY,**  
1694 EASTMAN AVENUE, VENTURA, CA 93003  
Contact: Tim Herrera

Phone: (805) 642-0121 • Fax: (805) 650-9015  
Invites sub-bids from qualified union DBE businesses for the following project:

**Specification No. DS14-10**  
**Traffic Signal Modification Intersection**  
**Rice Ave. and Latigo Ave.**  
**HSIPL-5129 (082)**

**Location: Rice Ave. and Latigo Ave.,**  
**Oxnard CA**

**BID DATE/TIME: 9/10/2014 @ 2:00 PM**

SEEKING: Clearing & grubbing, access ramps, gutters, striping, traffic signals, pedestrian heads & push buttons, luminaires, relocation of street name signs, new street name signs, battery back-up, Emtrac detection system, loops, pull boxes, traffic control, survey.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disabled Veteran Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

Seeking DBE subcontractors and suppliers for  
**For Construction on State Highway in Los Angeles County in LA Canada Flintridge, Glendale and Pasadena from Dunsmore Avenue Undercrossing to North Los Robles Avenue Overcrossing**  
**Contract No. 07-2881U4**  
**Project Owner: CALTRANS**  
**Project Location: Los Angeles County LA Canada Flintridge, Glendale, Pasadena**  
**Bid Date: September 11, 2014**

Trades: Asphalt, AC Dike, Bridge Deck Surface, Bridge Demolition, Building Masonry, Clear and Grub, Cold Plane AC, Concrete Barrier, Concrete Structure, Concrete Paving, Concrete Supply, Curb & Gutter, Construction Area Signs, Control Building, Drainage, Doors and Gates, Drill And Bond Dowel, Electrical, Erosion Control, Excavation, Expansion Joints, Fencing/Railing, Grind PCC, Guardrail, Joint Seal, Landscape & Irrigation, Materials Trucking, Metal Roofing, Minor Concrete, Miscellaneous Iron & Steel, Overhead Signs and Striping, Painting, PCC Supplies, Pipe Supply, Pre/Post Construction Surveys, Precast Concrete, Reinforcing Steel, Roadside Sign, Rock Slope Protection, Slope Paving, Street Sweeping.

**Pulice Construction, Inc.**

591 Camino de la Reina, Suite 1250  
San Diego, CA 92108  
Phone: (619) 814-3705 • Fax: (619) 814-3770  
Contact: Arinda Cale  
E-mail: acale@pulice.com

An Equal Opportunity Employer



REQUEST FOR SMALL BUSINESS SUBCONTRACTORS AND SUPPLIERS FOR:

**Transbay Block 9 Project**

**First & Folsom Streets, San Francisco, CA**

**Bid Date: September 22, 2014 at 2:00 p.m.**

**Pre-Bid Meeting: September 5, 2014 at 2:00 p.m.**

**Location: Courtyard Marriott, 299 2nd Street, San Francisco, CA 94105**

The Office of Community Investment and Infrastructure  
(Successor to the SF Redevelopment Agency) SBE Participation Goals are:

**CONSTRUCTION 50%**  
**PROFESSIONAL SERVICES 50%**  
**SUPPLIERS 50%**

Requesting Quotes for (but not limited to):

**Design Build Mechanical, Electrical, Plumbing & Fire Protection**

**Swinerton Builders**

260 Townsend Street, San Francisco, CA 94107

Phone (415) 421-2980 Fax (877) 349-7149

**Payment & Performance Bonds May Be Required**

Items of work are encouraged to be broken up to accommodate participation.

Quotes must comply with Contract requirements, please call for assistance.

Plans & Specs are available via Smartbidnet.com

An Equal Opportunity Employer

Pacific States Environmental Contractors, Inc. is soliciting for all Disadvantaged Business Enterprise (DBE) small, minority and women owned businesses. For the following project:

**ALTA VISTA TANK NO. 2 PROJECT - REBID**

**Location: 700 ALTA VISTA ROAD, MONTARA, CA**

**Owner: MONTARA WATER AND SANITARY DISTRICT,**

**8888 CABRILLO HIGHWAY, MONTARA, CA 94037**

**BID DATE: September 16, 2014 @ 2:00 P.M.**

We hereby encourage responsible participation of all (DBE) Enterprises and solicit their subcontractor or material quotation for the following types of work including but not limited to:

**UG UTILITIES, PLANTING AND LANDSCAPING, HYDROSEEDING,**  
**CONCRETE – RETAINING WALLS, ELECTRICAL, FENCING, SURVEY, PAINTING,**  
**WELL DRILLING**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety Company will have to be approved by Pacific States Environmental Contractors, Inc. Pacific States Environmental Contractors, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Pacific States Environmental Contractors, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office and on file in the office of said District. This is a prevailing wage job.

**Pacific States Environmental Contractors, Inc.**

**CAL LIC. NO. 723241**

11555 Dublin Boulevard • Dublin, CA 94568-2909

Phone: (925) 803-4333 • FAX: (925) 803-4334

**ESTIMATOR: Keith Donahue**

**EMAIL: kdonahue@pacificstates.net**

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# California Sub-Bid Request Ads

## REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

### Richmond Intermodal Improvement Project

Contract No. 05LD-110

San Francisco Bay Area Transit Authority

**BID DATE: September 23, 2014 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Signs/Project Funding Sign, Painting, Graffiti Resistant Coatings, Pavement Pulverization, Concrete & Joint Sealant, Reinforcing Steel, Structural Steel for Trash Enclosures/Erection of Bus Shelter, Masonry Block for Trash Enclosures, Metal Roof Installation for Trash Enclosures, Quality Assurance/Quality Control Material Testing, Striping, Landscaping and Construction Materials

### O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Russ Hague

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

## SKANSKA

### Fairway Drive Grade Separation Project

City of Industry, CA

Alameda Corridor East (ACE) Construction Authority

ACE Contract/IFB No.: 1401 State Project No. TCIF 6303(041)

SBE Goal: 8%

**Bid Date: September 24, 2014 - 2:00PM**

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified SBE companies for this project. All interested subcontractors, please indicate all lower tier SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the ACE website: <http://www.theaceproject.org/contract.php>

### Quotes requested for contractors, suppliers and service providers include, but are not limited to:

SWPPP, Street Sweeping, Fencing, Construction Area Signs, Traffic Control Sys., Portable Delineator, Temp. Pavement Marking & Traffic Stripe, Portable Changeable Message Signs, Temp. Crash Cushion Module, Roadside Signs, Cold Plane Asphalt Concrete Pavement, Concrete Barrier, Clearing & Grubbing, Roadway Excavation, Structure Excavation (Bridge & Retaining Wall), Structure Backfill, Fiber Rolls, Class 2 Aggregate Base, Hot Mix Asphalt, Tack Coat, Concrete Pavement, Seal Pavement Joint, Develop Water Supply, Furnish & Drive Steel Pile, CIDH Concrete Piling, Structural Concrete (Bridge, Retaining Wall, Box Culvert) Minor Concrete, Joint Seal, Bar Reinforcing Steel (Bridge, Retaining Wall), Relocate Sign Structure, RCP, Misc. Metals, Misc. Iron & Steel, Paint Traffic Stripe, Pavement Marker, Signal Lighting, Ramp Metering System, Landscape & Irr., Survey, Track Install & Remove, Water & Sewer Line, Lime Treated Sub Base, Lean Concrete Base, Masonry, Pump Station, Jack & Bore, Tubular Railing, Waterproofing.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

### Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449

Email: [bids.socal@skanska.com](mailto:bids.socal@skanska.com)

Robert A. Bothman

An Equal Opportunity Employer,

is requesting bids from qualified DBE subcontractors and suppliers for the following trades: Demolition, Sawcut, Traffic Control, Signage, Striping, Sewer, Storm Drain, Trash Enclosure (Masonry), Trash Enclosure (Structural Steel), Bus Shelter, Electrical, Irrigation, Planting, AC Paving, Earthwork, Trucking.

### RICHMOND INTERMODAL IMPROVEMENT PROJECT CONTRACT NO. 05LD-110

City/Location: Richmond, California

Counties: Alameda, Contra Costa,

San Mateo, San Francisco (BART Market Area)

Owner: San Francisco BART

**Bid Date: Tuesday September 23rd at 2:00 PM**

Bid documents can be viewed at our office or by contacting us for a link to access the plans and specifications. This is a Public Works project subject to Prevailing Wage that will require Certified Payroll records be submitted on a weekly basis. We are signatory to Collective Bargaining Agreements. If any utilized subcontractors employ Operating Engineers, Laborers, Cement Masons, and Carpenters and are not signatory to these Unions, a one-job agreement will be required. 100% Payment & Performance bonds may be required from utilized subcontractors. Robert A. Bothman, Inc. utilizes a modified AGC Subcontract Agreement, which requires that all subcontractors meet specific requirements that may exceed project requirements. Insurance must be "Completed Operations Coverage", be the Primary Insurance and must include Waiver of Subrogation. Copies of all these requirements are available in our office or on our website at [www.bothman.com/contracting.php](http://www.bothman.com/contracting.php)

Please call our office for any assistance with bonding; insurance; obtaining necessary equipment, supplies, materials; lines of credit and/or technical assistance.

### Robert A. Bothman, Inc.

650 Quinn Ave • San Jose, CA 95112

Phone: (408) 279-2277 Fax: (408) 279-2286

Stephanie Hunt • [shunt@bothman.com](mailto:shunt@bothman.com)

Sub Bids Requested From Qualified  
DBE and UDBE Subcontractors & Suppliers for  
**Department of Transportation - Seismic Retrofit**  
Location: San Bruno, CA  
Project No. 04-0G7104  
**Bid Date: September 3, 2014 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: construction area signs; traffic control; striping; SWPPP; noise monitoring; cold plane AC; bridge demolition; clearing/grubbing; steel column casings; welding; temporary fencing; metal beam guard rail; concrete barrier; and reinforcing steel.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

### McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Keith Ones

An Equal Opportunity Employer



# Public Legal Notices

## MCCARTHY BUILDING COMPANIES, INC.

### ANNOUNCEMENT TO PREQUALIFIED BIDDERS AND ADVERTISEMENT FOR SUBCONTRACTOR BIDS FOR

### UCSF CLINICAL SCIENCES BUILDING AND OPTIONAL UC HALL SEISMIC RENOVATION PROGRAM

#### PROJECT NOTICE

McCarthy Building Companies, Incorporated, hereinafter called MBC, is requesting bids and intends to award lump sum subcontracts to subcontractors by competitive bidding for the below listed work categories for the following projects:

#### CSB DECANT – RENOVATIONS FOR TEMP OCCUPANCY OF UCH U76-U80 Project No.: M3602

MBC Project No.: CM-0021  
UNIVERSITY OF CALIFORNIA,  
SAN FRANCISCO

Scope of work includes Ground Floor, Suite U76-U80 Tenant Improvement, activity based workplace based interior office remodel, including fire protection, mechanical, plumbing, electrical, and telecom work.

#### CSB DECANT – RENOVATIONS FOR TEMP OCCUPANCY OF UCH FLRS 1, 2, 3, 4 Project No.: M3623

MBC Project No.: CM-0021  
UNIVERSITY OF CALIFORNIA,  
SAN FRANCISCO

Scope of work includes office remodel of approximately 5000 sf of various Suites on the 3rd floor, including Suite 367. Light Tenant Improvements on Basement, Ground Levels 1 to 5.

#### CSB DECANT - INTERIM MEASURES FOR UCH TEMP OCCUPANCY

(Interior Measures)

Project No.: M2670

MBC Project No.: CM-0021  
UNIVERSITY OF CALIFORNIA,  
SAN FRANCISCO

This project consists of architectural, mechanical, electrical and minor structural components. Architectural scope of work includes replacing doors and hardware at exit stairs and minor finish repair relating to mechanical and electrical updates. In addition, wall/floor patch after removal of lockers on the ground floor and path work at existing stair stringer. Structural scope of work includes replacement of existing light fixtures on the first floor. Mechanical scope of work includes replacement of existing low pressure steam piping and replacement/repair of various existing fan units and related accessories. Perform balancing work on the existing HVAC units. Provide new sprinkler heads at selected areas. Electrical scope of work includes modification of power connection to emergency light fixtures at corridors and exit path. Adding fire alarm devices as required, modifying existing fire alarm system for mechanical units and fire sprinklers and reconnecting and providing power connection/reconnection for new/existing mechanical units.

**Work Categories (WC-1, WC-5, WC-7 and WC-8 ONLY)**

#### CSB DECANT - INTERIM MEASURES FOR UCH TEMP OCCUPANCY (Façade Stabilization)

Project No.: M2670

MBC Project No.: CM-0021  
UNIVERSITY OF CALIFORNIA,  
SAN FRANCISCO

This project consists of providing temporary protection to the exterior of UC HALL to mitigate debris hazards from deteriorating exterior stone and terracotta assemblies falling on adjacent public way and building rooftops, mechanical equipment & skylights. Selective construction and erection of protective assemblies in

locations identified according to UC Hall Stabilization Report. Selective demolition to occur as required for installation of protective assemblies. Spot removal and patching of deteriorating exterior finishes at identified points.

UC Hall is located at the Parnassus Campus located at 533 Parnassus Avenue, San Francisco. CA 94143.

Bid Documents will be available beginning **August 26, 2014 at 12:00 PM P.S.T.**

Bidders will obtain complete sets of the Bid Documents from the issuing office through the UC SRS (Supplier Registration and Sourcing) system after Bidder has registered with UC SRS System. Bidders are required to register as a new user and complete registration form using LINK: <https://suppliers.sciquest.com/UCOP/>. Once registered, Bidder will receive an SRS invitation via electronic mail to retrieve the Bid Documents. Bidders that are already registered in SRS will automatically receive an SRS invitation via electronic mail on the Date/Time that Bid Documents are available. Contact Judy Gee at [jgee@mccarthy.com](mailto:jgee@mccarthy.com) with any UC SRS questions. Subject line of the email should state UC SRS Question.

Only prequalified bidders will be allowed to submit a Bid on this project for the following Work Categories:

M3602/M3623/M2670 (Interior & Façade Stabilization)-WC 1: General Works-Site Logistics | B

M3602/M3623/M2670 Interior-WC 2:  
Demolition-Hazmat | B and C-21

M3602/M3623/M2670 (Interior & Façade Stabilization)-WC 5: Miscellaneous Metals | C-51

M3602/M3623/M2670 Interior-WC 6: Framing-Drywall-Insulation-Plaster | B or (C-2, C-9 and C-35)

M3602/M3623/M2670 (Interior & Façade Stabilization)-WC 7: Doors-Frames-Hardware | B or (D-16 and D-28)

M3602/M3623/M2670 (Interior & Façade Stabilization)-WC 8: Paint | C-33

M3602/M3623/M2670 Interior-WC 9:  
Flooring | C-15

M3602/M3623/M2670 Interior-WC 10:  
ACT Ceilings | D-50

M3602/M3623/M2670 Interior-WC 11:  
Window/Glazing | C-17

M3602/M3623/M2670 Interior-WC 12: Mechanical-Plumbing and Controls | B, C-20 and C-36

M3602/M3623/M2670 Interior-WC 13: Electrical-Low Voltage-Security-Tel Data-Fire Alarm, AV | B and C-10

M3602/M3623/M2670 Interior-WC 14:  
Fire Protection | C-16

**A voluntary prebid conference and site visit** will be conducted on **September 3, 2014 at 10 a.m.** Participants shall meet in Toland Hall (RM U-142) of UC HALL at 533 Parnassus Avenue, San Francisco, California 94143. For further information and directions, contact Kevin Lew with MBC at 415-364-1362 or [klew@mccarthy.com](mailto:klew@mccarthy.com).

Bids will only be received using the UC SRS system accessible through <https://suppliers.sciquest.com/UCOP/>.

Bids must be submitted to UC SRS system on or before **September 17th 2014 at 2:00 p.m.**

Bids will be opened after 2:05 p.m. on the Bid Date.

Prior to the Bid Deadline and after bid opening, the University may establish a new Bid Deadline no earlier than 24 hours from the prior Bid Deadline, if no material changes are made to the bidding documents, and no earlier than 72 hours if material changes are made. In such event the University will, at a minimum, notify all persons or entities known by the University to have received a complete set of Bidding Documents and who

has provided a street address and/or facsimile number for receipt of any written pre-bid communications.

Bid Security in the amount of 10% of the Lump Sum Base Bid, excluding alternates, shall accompany each Bid. The Surety issuing the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in the California Code of Civil Procedure Section 995.120).

The successful Bidder will be required to have the California current and active contractor's license listed above at the time of submission of the Bid.

The project will be insured under a University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by design build and lump sum Subcontractors shall be subject to approval by MBC and University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The estimated values for the following trade bid packages are:

M3602/M3623/M2670 (Interior & Façade Stabilization)-WC 1: General Works-Site Logistics | \$440,000 to \$490,000

M3602/M3623/M2670 Interior-WC 2:  
Demolition-Hazmat | \$430,000 to \$478,000

M3602/M3623/M2670 (Interior & Façade Stabilization)-WC 5: Miscellaneous Metals | \$211,000 to \$234,000

M3602/M3623/M2670 Interior-WC 6:  
Framing-Drywall-Insulation-Plaster | \$167,000 to \$186,000

M3602/M3623/M2670 (Interior & Façade Stabilization)-WC 7: Doors-Frames-Hardware | \$132,000 to \$146,000

M3602/M3623/M2670 Interior-WC 8:  
Paint | \$424,000 to \$471,000

M3602/M3623/M2670 Interior-WC 9:  
Flooring | \$128,000 to \$143,000

M3602/M3623/M2670 Interior-WC 10:  
ACT Ceilings | \$210,000 to \$233,000

M3602/M3623/M2670 Interior-WC 11:  
Window/Glazing | \$143,000 to \$160,000

M3602/M3623/M2670 Interior-WC 12:  
Mechanical-Plumbing and Controls | \$446,000 to \$496,000

M3602/M3623/M2670 Interior-WC 13:  
Electrical-Low Voltage-Security-Tel Data-Fire Alarm, AV | \$1,037,000 to \$1,100,000

M3602/M3623/M2670 Interior-WC 14:  
Fire Protection | \$200,000 to \$225,000

THE REGENTS OF THE UNIVERSITY  
OF CALIFORNIA  
University of California, San Francisco  
August, 2014